

# MedMen<sup>®</sup>

MPP Ohio





# MedMen: Form Follows Vision

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Challenge everything. Settle only for what ought to be, not what is.  
Be state-of-the-art and best-in-class, utilizing institutional systems.  
Define the next generation of marijuana business and consumers.



# Modern Healthcare Challenges

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## Cancer

**1.7 Million**

New diagnoses and  
**600,000** deaths in  
the US, annually

## Epilepsy

**2.3 Million**

Cases in the U.S

## Multiple Sclerosis

**2.5 Million**

Global cases

Sources: [cancer.gov](http://cancer.gov), [epilepsy.com](http://epilepsy.com), [healthline.gov](http://healthline.gov)

# Cannabis as Medicine



## Cancer

### *Dranabinol*

#### **THC**

- Phase III
- Pain and Appetite during chemotherapy

## Epilepsy

### *Epidiolex*

#### **CBD**

- Phase III
- Treatment of childhood epilepsy

## Multiple Sclerosis

### *Sativex*

#### **THC + CBD**

- Phase III
- Pain and muscle tightness in MS patients

*“We support the need for more scientific research on cannabinoids for cancer patients, and recognize the need for better and more effective therapies...”*





# The Opioid Epidemic

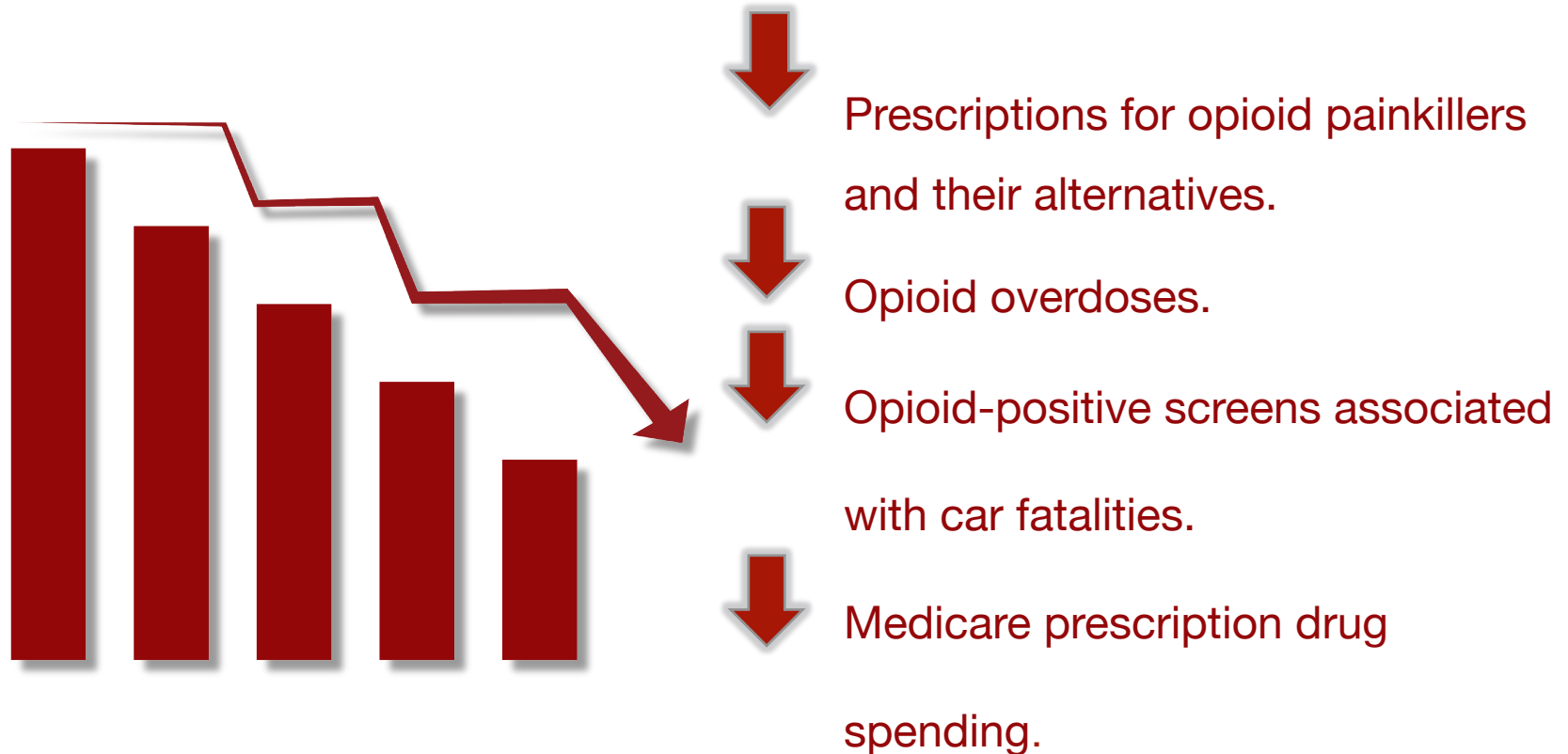


Sources: [aphapublications.org](http://aphapublications.org), [healthaffairs.org](http://healthaffairs.org)



# Legalized Cannabis: Opioid Reduction

States with legalized Cannabis programs have seen...



Sources: [aphapublications.org](http://aphapublications.org), [healthaffairs.org](http://healthaffairs.org)



# Social Impact: Mass Incarceration

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**2.3 Million**

U.S. Prisoners

**50%**

of U.S Prisoners are incarcerated for drug-related offenses

**\$80 Billion**

U.S. taxpayer dollars spent annually keeping people incarcerated

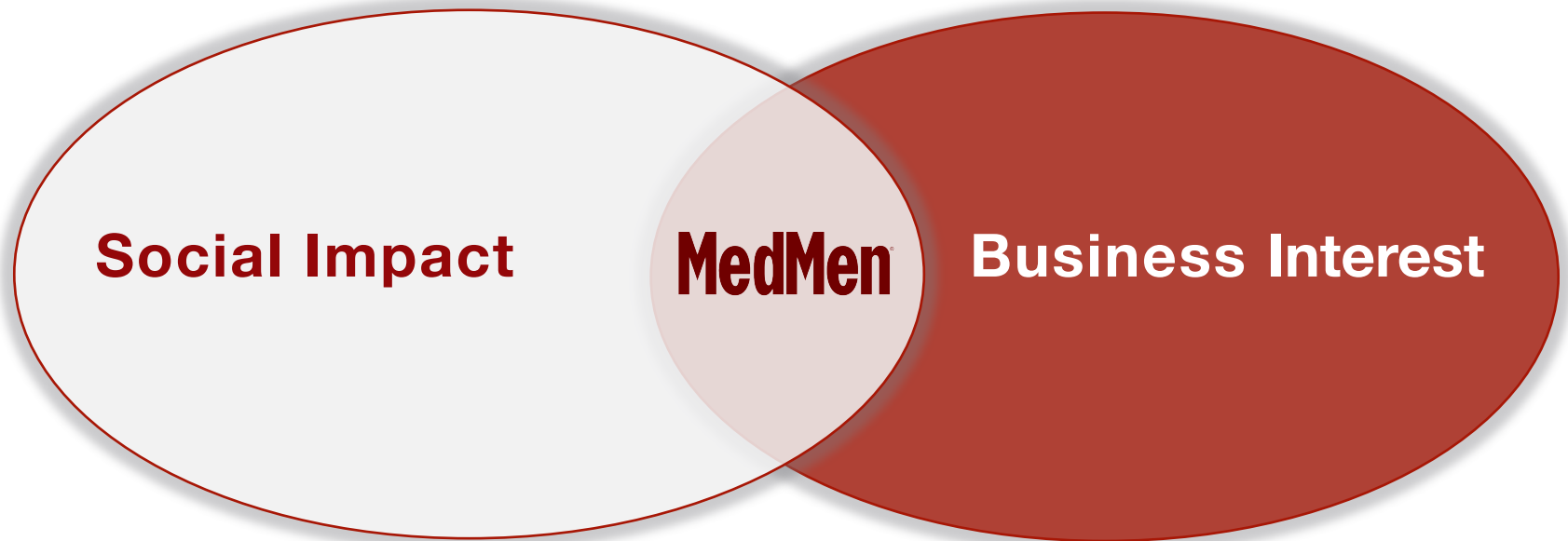
*The United States is home to **5%** of the world's population, but **25%** of the world's prisoners... **Think about that.***

Sources: [prisonpolicy.org](http://prisonpolicy.org), MSNBC



# Social Impact: Industry & Advocacy

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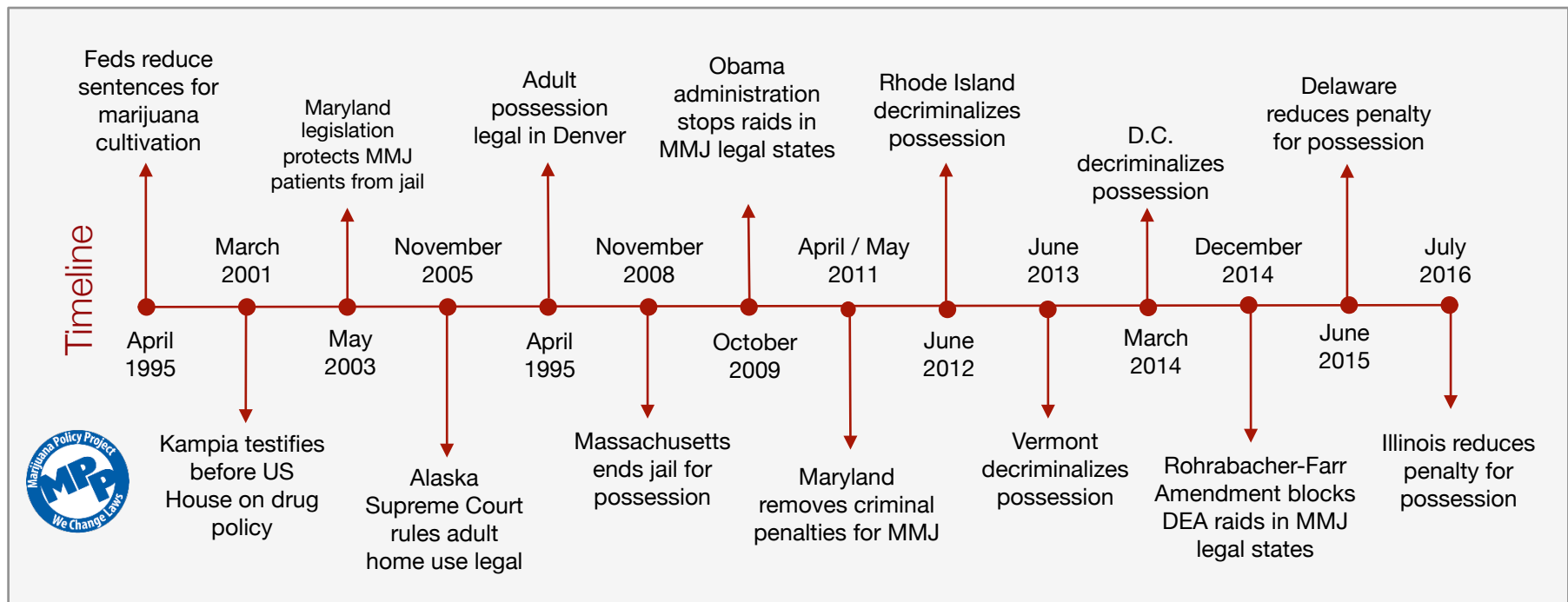






# Impact Investing: MPP

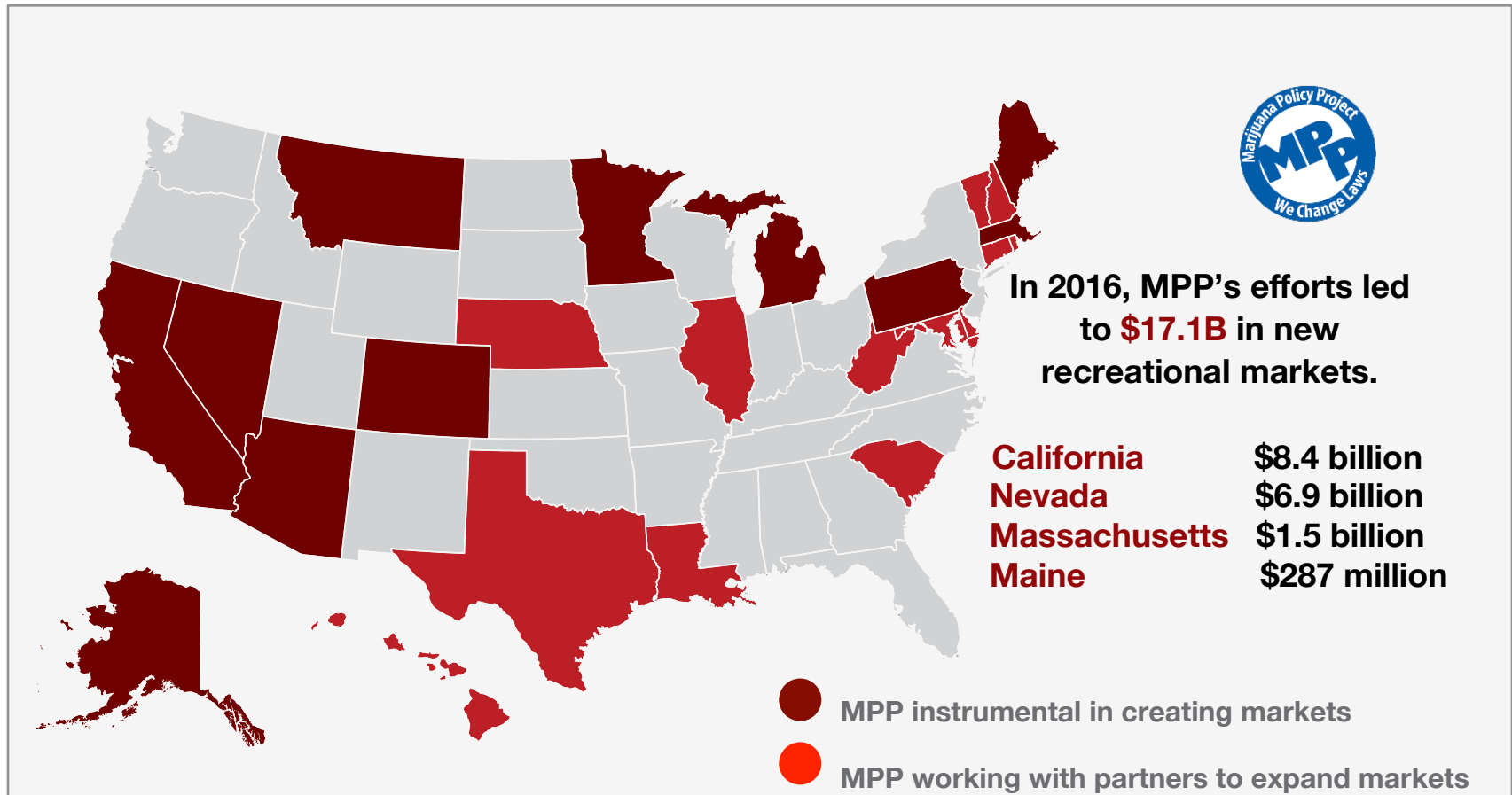
MPP does more than just create legal markets; they change people's lives





# MPP: MedMen

MedMen has committed 1 percent of the Fund's capital to MPP





# MedMen Management

## Cultivation



*Scalable, highly-efficient operations using the latest in agronomic Technology*

## Extraction & Production



*Led by scientists from the highly regulated petroleum and healthcare industries*

## Retail Operations

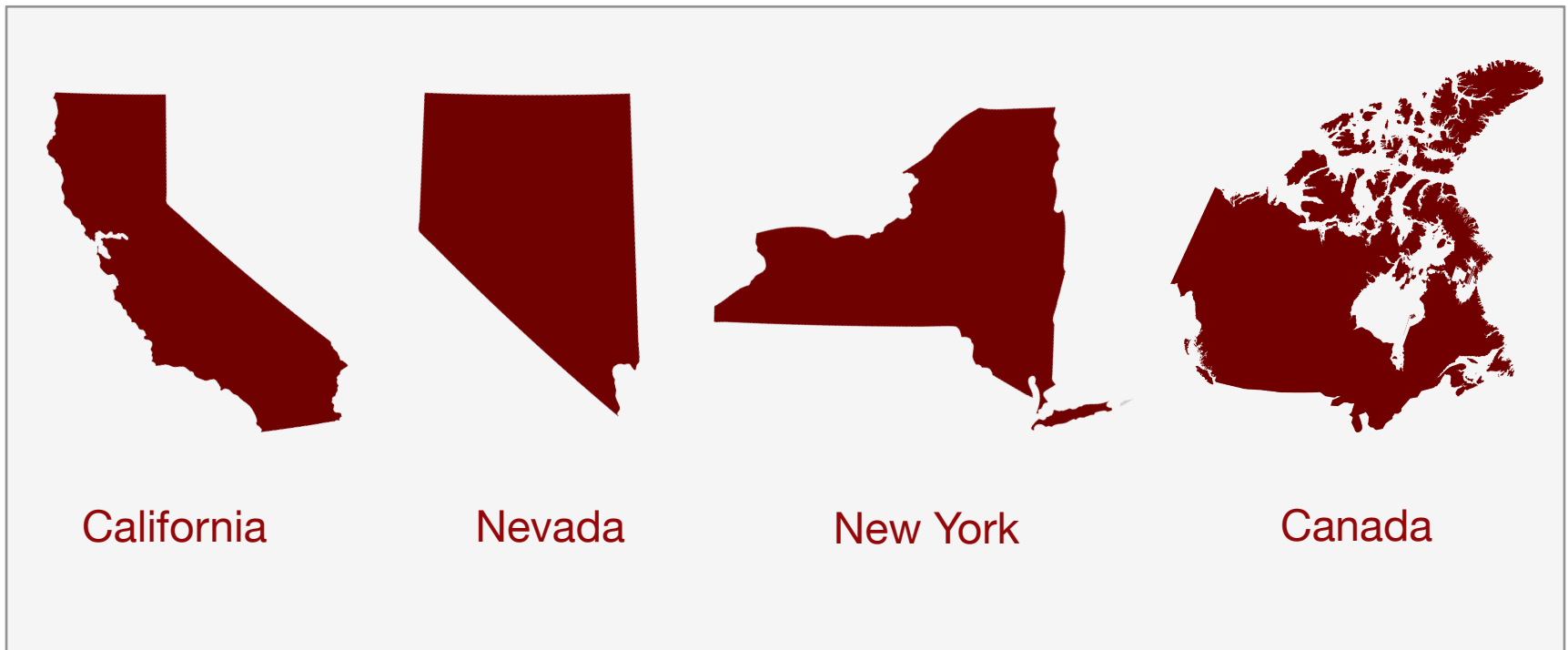


*Class leading, retail operations that improve efficiency, and patient experience*



# MedMen Opportunity Fund

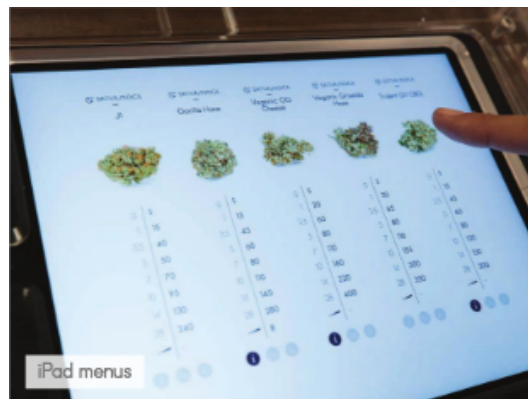
Operations and Exposure across North America





# MedMen Management Highlights

## MedMen West Hollywood



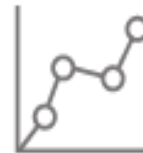
Within six months under MedMen Management:



2,100-square-foot  
retail space.



Patient count grew by  
34 percent.



Average spend by  
patient grew from  
\$65 to \$83.



Costs of goods sold  
declined from  
60% to 53%.



# MedMen Management Highlights

## MedMen Sun Valley



4,100-square-foot  
of indoor canopy.



120 pounds yield monthly  
capable of producing 140  
pounds monthly



Up to 50 percent more  
yield per square foot  
than "legacy" operations.



Costs per pound up  
to 4 times lower than  
"legacy" operations.



# Thank You

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